



**David Efird**  
**Partner**  
**Womble Bond Dickinson (US) LLP**

Dave Efird is a partner with Womble Bond Dickinson, the largest law firm in North Carolina, where he represents companies seeking to relocate or expand operations, including site selection and negotiating with state and local officials on economic development incentives. He is the former General Counsel of the North Carolina Department of Commerce where he served as a lead negotiator on major economic development and incentive projects for the state. During his time there, Dave worked closely with corporations, local governments and state agencies to develop and close incentive deals that brought thousands of jobs and billions of dollars in investment to North Carolina.

As a key member of the firm's economic development team, Dave focuses his practice full-time on the representation of both domestic and non-US clients in connection with economic development and incentive deals across multiple states. Dave has negotiated large incentive deals for a diverse set of clients, including life science and manufacturing projects, corporate headquarters, lab facilities, office deals, and other projects. He has represented clients in some of the largest incentive deals on record, working with multiple Fortune 100 companies, as well as small to mid-sized companies in both rural and urban settings.